

# Is direct sourcing right for you?

Answer a few quick questions to see whether a direct sourcing programme could be the right fit for your business.



## START HERE

### Are you hiring contractors regularly?

Do you have an ongoing need for contingent workers across your business?

YES >

### Are agency costs increasing?

Are supplier fees rising as your contractor hiring volumes grow?

YES >

### Do you want to build your own talent pipeline?

Would you benefit from a ready-to-engage community of contractors who already know your brand?

YES >

NO >

NO >

< NO

### Do your hiring volumes change throughout the year?

Do you experience seasonal peaks, project-based demand or unexpected increases in contractor hiring?

YES >

### Do you hire similar skills repeatedly?

Are you regularly recruiting contractors with the same or closely related capabilities?

YES >

### Do you want greater control over the contractor experience?

Would you like more influence over how contractors discover, join and engage with your organisation?

YES >

NO >

NO >

< NO

### Direct sourcing may not be the right fit right now

Your contractor hiring may be too occasional, varied or limited for a dedicated direct sourcing programme to deliver its full value.

[Talk to CXC about the support that fits your needs now.](#)

### You may benefit from a broader or blended solution

Your needs may be better suited to a combination of direct sourcing, agency support, an MSP or another flexible contingent workforce model.

[Talk to CXC about the right mix of sourcing solutions.](#)

### Yes! Direct sourcing could be right for you

Your answers suggest that building a branded contractor talent community could help you reduce reliance on agencies, improve access to known talent and create a more consistent contractor experience.

[Talk to CXC about building the right direct sourcing programme.](#)

## Not sure yet? Let's talk.

Every business is different. We'll help you assess your contractor hiring model and identify the right approach without adding unnecessary complexity.

Talk to CXC

**CXC** Work Right.